Eksteenskuil

PROSPERITY IS OUR PRIORITY

COMPANY PROFILE





TRADE FORWARD SOUTHERN AFRICA



Contents

About Us	>
History	>
About Eksteenskuil	>
Production	>
Our Products	>
Strategic Products	>
Contact us	>

About Us



OUR VISION:

"To be a world class raisin producer of choice that delivers consistent quality raisins, using sustainable production methods"



MISSION:

The mission of EAC is to support all irrigation farmers of colour in the Lower Orange River area in the ZF Mgcawu district municipality that share our vision.

The support will enable farmers to be self-reliant, economically viable, have accomplishment in their work and to create a good life for their families and communities

This will be achieved by:

- marketing high quality products globally,
- training and capacity building,
- healthy relationships with partners/stakeholders.

This will be achieved by good planning and management, regular communication, good networking with members, sacrifice and sharing.

EAC AIMS TO:

Improve the living standards of the small raisin farmers of EAC, South Africa, to produce high-quality raisins using sustainable agricultural practices.









History



- 66

The Eksteenskuil community had its origin in the early 1920's when the first families settled in the area.

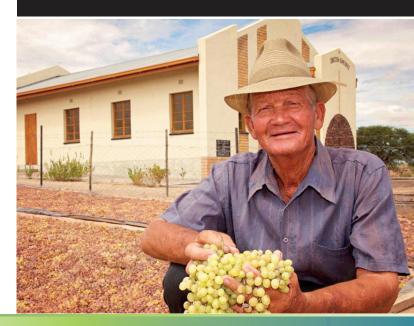
During the 1950's the National Party replaced the United Party, (led by Genl. Smuts) as the post World War II governing political party of the South African Union. It was during this time that more families were added when additional plots were awarded.

Eksteenskuil comprises approximately 2,000 hectares of which 600 hectares can be cultivated under irrigation from the Orange River. Originally the irrigatable land was splintered into approximately 200 small plots. During the 1970's the plots were consolidated into 147 units, 3,86 ha average size.

The Eksteenskuil Farmer's Association (EFA) was established in 1994 to contribute to the social and economic upliftment of the historically disadvantaged small – scale irrigation farmers of the Lower Orange River Valley in the Keimoes area in the Northern Cape.

The Eksteenskuil Agricultural Co-Operative (EAC) was registered in December 2006. In the course of 2007 the affairs of the EFA were gradually being transferred to the Co-operative. At the EFA – AGM held on the 24th of July 2007 it was decided to dissolve the organisation on 30 September 2007 and to hand over the assets of the organisation to the EAC. Over the years some members were able to increase their hectares by consolidating plots bought from neighbours as well as land bought on the open market outside the 2,000 hectares making up Eksteenskuil. Today (2022) the EAC members represent 100 families and 107 members who collectively farm 630 hectares of which 490 hectares are currently cultivated with cash and long-term crops. EAC has added 15 "Outside Members" who are not part of the original Eksteenskuil community. The "Outside Members" currently farm 390 hectares cultivated with crops.

100% of EAC member farmers are previously disadvantaged individuals. The long and rich history of this community qualifies Eksteenskuil as an example of how transformation can successfully be achieved.







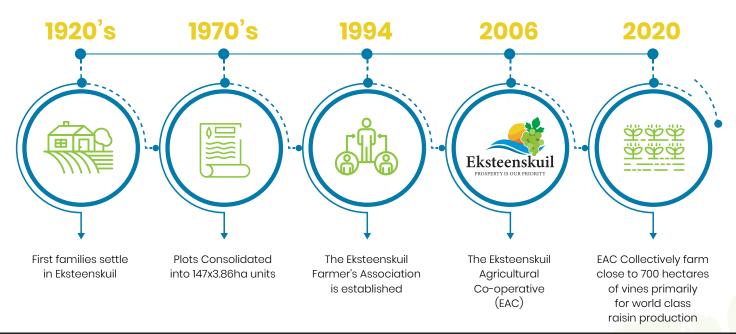


About Eksteenskuil



Eksteenskuil 100 year history

1920's-2020



EAC is one of South Africa's most successful smallholder farming communities. EAC is situated in the Northern part of the Northern Cape, close to the Namibian border. The Orange River supplies good quality and sufficient water for irrigating of vines, along with dry and hot arid conditions to arguably grow the world best raisins. EAC is situated 40 kilometres west of Upington, the second largest town of the Province.



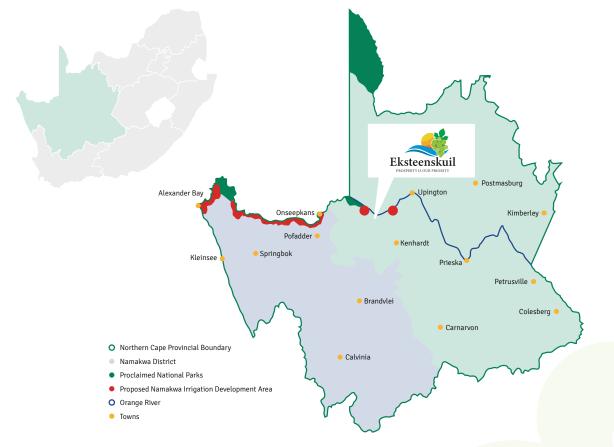


About Eksteenskuil



Eksteenskuil three Islands

Production in EAC is done on three Islands, with the head office settled on "Middle Island".







About Eksteenskuil



Eksteenskuil as community

Eksteenskuil is a proud community, the following 'Youtube' link, shares some of our farming activities.

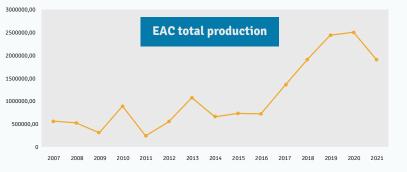


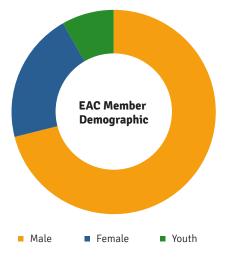


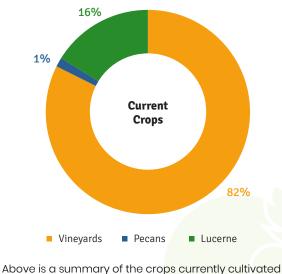
Production



The figure on the right demonstrate how EAC has been able to increase its production output over the past two decades. This is due to EAC's proactive engagement with various industry stakeholders. In particular collaboration with Raisins SA over the past 8 years have made a meaningful impact.







on EAC (including "outside members").

EAC currently comprise of 1 025 hectares, with 630 hectares on the three islands, and the remaining 395 hectares belonging to "outside members".





Our Products



The following cultivars are grown in the Eksteenskuil community, they are:



Members of EAC produce three main dried product categories, namely:



marketing high quality products globally,

2. औ

training and capacity building,

3.



healthy relationships with partners/stakeholders.







Strategic Projects





mulls

- Industrial Development Corporation,
- Department of Agriculture,
- National Development Agency and
- Raisins SA

Project 1000

Aim: Develop 1000 ha's of Raisin Grapes

communities

UK Government

- 200 hectares Raisin grapes
- Jobs Fund Project R26.1m spent [EAC 200ha's]

RADE FORWARD

- 55 Emerging growers
- Project implemented four-year period, started in 2013.

Shaning a more livable work





Eksteenskuil Company Profile

Strategic Projects





Administrative division: ZF Mgcawu District Municipality (previously Siyanda District) Community base: Eksteenskuil Development: Raisin Grape Vineyards Development Size: 220 hectares Ecosystem: Lower Orange River interior soil Geo-reference: Latitude: -28045'0" Longitude: 2101'59.00"







Strategic Projects



Job funds project

Women's Project

Trade Forward Southern Africa Project



Hilda Strauss Keimoes, Noord-Kaap

Size: 3,75ha

Overview:

Me. H. Strauss, 53 years of age, mainly farms with Merbein grapes. The main farming activity is raisin production.



Leon Adams *Keimoes, Noord-Kaap*

Size: 4,34ha

Overview:

Mr. L. Adams, 53 years of age, mostly farms with Merbein and Sultana grapes. Main farming activity is raisin production. The farm produced an average of 7,195t from 2012-2014.



Hans Johannes Jakobus Albertus Jonker <mark>Keimoes, Noord-Kaap</mark>

Size: 3,5ha

Overview:

Mr H.J.J.A Jonker, 58 years of age farms mainly with Sultana grapes. The main farming activity is raisin production. The farm produced an average of 6,446 from 2012-2014. He currently delivers to Redsun and Pioneer Foods.



Llewellyn Denver Adams Keimoes, Noord-Kaap

Size: 7,27ha

Overview:

Mr. LD Adams, 36 years of age has been farming since 2001.The main farming activity is raisin production. Cultivars include Sultana and Merbein. He currently delivers to packers, Redsun and Pioneer Foods. The farm produced an average of 13,367t from 2013-2014.





80% choice grade price

Total Output value

Jobs – Seasonal

Jobs - Permanent

Jobs - Permanent

Avg Permanent Job p/ha

of EAC (JF)

Equivalent

Strategic Projects



Job funds project	Women's Project			Trade Forward Southern Africa Project		
Items	2013	2014	2015	2016	2017	2018
EAC Raisins ha JF implemented	30	119	203	213	213	213
Yr0 (Plant)	30	89	84	10		
Yr1 (30%)		30	89	84	10	
Yr2 (65%)			30	89	84	10
Yr3 (100%)				30	119	203
Ave.production (fresh weight tonnes/ha)	25	25	25	25	25	25
Total Tonnes (Grapes)	-	226	1 155	2 829	4 418	5 244
Tonnes dried weight (4:1)	-	57	289	707	1 105	1 311
Ave.price R/t assume -	11 040	11 320	10 496	17 384	13 120	17 200

3 031 517

_

0,00

12 294 554

312

106

184

0.86

640 259

_

0,00

-

_

0,00





14 491 218

545

106

242

1,14

22 547 075

715

106

285

1,34

Strategic Projects



Job funds project

Women's Project

Trade Forward Southern Africa Project



Mrs Alletta Fienies Smits Eiland, Southern Island, Northern Cape

Size: 4,64ha



Overview:

Since 2000, Mrs. Aletta Fienies (49 years old) has been running the farm in place of her parents. The primary agricultural activity is the production of raisins, which uses Merbein cultivar. From 2018 to 2022, the farm was able to produce 19,264 t on average and she has been able to deliver her produce to Carpe Diem.



Mrs Hendrika Sussana Mouton Hanekoms Eiland, Southern Island, Northern Cape

Size: 8,54ha



Overview:

Mrs Hendrika Sussana Mouton (69 Years old) has been farming since 1993 when she took over from her husband. The primary agricultural activity is the production of raisins, one of which is the Merbein cultivar. She currently delivers her raisins to Carpe Diem, and she has been able to produce an average of 44,064.33 t from 2018 - 2020



Mrs Elizabeth Mouers Land Eiland, Southern Island, Northern Cape

Size: 4.43ha



Overview:

Mrs. Elizabeth Mouers (50 years) has been farming since 2010 when she took over from her brother. The primary agricultural activity is the production of raisins, one of which is the Merbein cultivar. She currently delivers her raisins to Carpe Diem and has been able to produce 2,800.03 t from 2018 - 2020



Mrs Adeline Marina Pieterse Pietsmal Eiland, Middle Island, Northern Cape

Size: 3,57ha



Overview:

Mrs Adeline Marina Pieterse (60 years) has been farming with her father since 2000. The primary agricultural activity is the production of raisins, one of which is the Merbein cultivar. She currently delivers her raisins to Carpe Diem and has produce an average of 12, 994 t from 2018-2020







Strategic Projects



Job funds project

Women's Project

Trade Forward Southern Africa Project



Mrs Tommy Jacoba Oppermann Bradville Island, Northern Island, Northern Cape

Size:3,47ha



Overview:

Mrs Tommy Jacoba Oppermann has been farming full time with her husband since 2009. The primary agricultural activity is the production of raisins, one of which is the Merbein cultivar. She currently delivers her raisins to Red Sun, and she has been able to produce an average of 20, 006.50 t of raisins from 2018-2020



Mrs Katriena Kok Smith's Island, Southern Island, Northern Cape

Size: 4,464ha



Overview:

Mrs Katriena Kok (70 years old) has been farming since 1989 where she took over from her husband. The primary agricultural activity is the production of raisins, one of which is the Merbein cultivar. She currently delivers her raisins to Carpe Diem and has been able to produce an average of 16,657.33t from 2018-2020



Mrs Fytta Steenkamp George Eiland, Northern Island, Northern Cape

Size: 6,54ha



Overview:

Mrs Fytta Steenkamp (54 years old) has been farming with her husband since 2005. The primary agricultural activity is the production of raisins, one of which is the Merbein cultivar. She currently delivers her raisins to Carpe Diem and has been able to produce an average of 7, 084.00 t from 2018-2020









Eksteenskuil Company Profile

Trade Forward Southern Africa Project



Job funds project	Women's Project	Trade Forward Southern Africa Project
Annaleen Loubscher	Elizabeth Mouers	Fytta Steenkamp
\checkmark	\checkmark	\sim
Need Analysis Financial Assists • Planting of new vineyards	Need Analysis Tractor • Slasher	Need Analysis Tractor • Slasher • Cima Spray Pump • Wagon • Vine Establishment
Training	Training	 Taninin a
Financial • Technical • Practical • Compliance • Other	Financial • Technical • Practical • Compliance • Other	Training Financial • Technical • Practical • Compliance
Katriena Kok	Christina Johanna Nutt	Dina Magalena Schwartz
×		
Need Analysis Tractor • Fertilizer • Dormex	Need Analysis Planting of new Vines • Tractor and implements	Need Analysis New Implement and tractors to work the land
Training	Training	

Training Financial • Technical • Practical • Compliance Training Financial • Technical • Practical • Compliance

Training Financial • Technical • Practical • Compliance





Shaping a more livable world.

Page 1 of 5

Trade Forward Southern Africa Project



Job funds project Women's Project **Elize Beukes** Elma Oewies Eliza O'ryan **Need Analysis Need Analysis Need Analysis** Upgrading of drying facility • New Planting • Tractor and implements • Tractor and implements • Technical Assists • Technical Assistance • Upgrading of existing New Planting and Upgrading of dying facility Planting of new Vines drying facilities Training Training Financial • Technical • Practical • Training Technical • Compliance Financial • Technical • Practical • Compliance Compliance • Other Millie Jacoba Adams **Gesiena Beukes Desiree Adams Need Analysis Need Analysis Need Analysis** Replacements of old vines • Tractor and implements • Implements • Training Upgrading of drying facility animals · More Technical training Training

Financial • Technical • Practical • Compliance • Other





Training Financial • Technical • Practical • Compliance • Other

Proper tractor and implements • More land to expand farm activities • Grazing land for

> Training Financial • Technical • Practical • Compliance • Other



Eksteenskuil Company Profile

Trade Forward Southern Africa Project



Job funds project Women's Project Hendrika Sussana Mouton Hilda Patricia Dalene Strauss Janetta Bock **Need Analysis Need Analysis Need Analysis** Tractor and implements • Replacements Planting of new vines • Tractor and Need proper working tractor and of old vines • Technical assistance and implements • Technical Assistance implements • Technical assistance • Upgrading of drying facilty • Planting of new further training Training Training Training Financial • Technical • Practical • Financial • Technical • Practical • Compliance Financial • Technical • Practical • Compliance Compliance **Rebecca Mouton Phariri Trading Aletta Fienies Need Analysis Need Analysis Need Analysis** Replacements of old vines and planting Replacement of wine grape with raisin grapes • Tractor • Rake • Storage room • of new vines • Tractor and Shading/net for their sulfur cages • Proper Round up-pesticide implements • Dry facilites tractor and implements • Technical drawing Training Financial • Technical • Practical • Training

Financial • Technical • Practical • Compliance



TRADE FORWARD SOUTHERN AFRICA Shaping a more livable world

Training Financial • Technical • Practical • Compliance



Compliance



Trade Forward Southern Africa Project



Job funds project	Women's Project	Trade Forward Southern Africa Project
Adeline Pieterse	Tommy Jacoba Opperman	Jacoba Hendrika Jonkers
	\checkmark	\sim
Need Analysis Tractor • Implements • Grape wagon • slasher Training Financial • Technical • Practical • Compliance	Need Analysis None Training Financial • Technical • Practical • Compliance	Need Analysis Upgrading of Drying Facility • Technical assistance • Replacing old vines Training Financial • Technical • Practical • Compliance
Janetta Johanna Petro	Margaret Elaine Heynes	Ragel Sophie Adams
Need Analysis Upgrading of drying facilities • Tractor Implements • Technical Assistance and fertilzer	Need Analysis Proper working tractors and implements • Drying facilities • New planting	Need Analysis Upgrading of drying facility • Proper Tractor and implements • Technical Assistance

Training

Financial • Technical • Practical • Compliance • Other



RADE FORWARD



Training Financial • Technical • Practical • Compliance • Other

Training

Financial • Technical • Practical • Compliance





Eksteenskuil Company Profile

Trade Forward Southern Africa Project



Job funds project	Women's Project	Trade Forward Southern Africa Project
Sharon Louw	Mina Titus	Marieta Katrina Rosetta Coetzee
		h
\checkmark	\checkmark	\sim
Need Analysis Upgrading of drying • Tractor and implements • Fertilizer and Technical Assistance	Need Analysis Establishment of new vineyards • Tractors and implements • Training and Technical Assistance	Need Analysis Training • Tractor and implements • Upgrading of drying facility
Training Financial • Technical • Practical • Compliance • Other	Training Compliance • Other	Training Technical • Compliance
Rencia Sussana Coetzee		
\checkmark		
Need Analysis New implements and tractors • Lucern blade and Rake • Upgrading of dryijng facilities		

Training Financial • Technical • Practical • Compliance





Contact Us



EKSTEENSKUIL AGRICULTURAL CO-OPERATION Ltd.

Physical address: SAND ISLAND, KEIMOES, 8860 Postal address: P.O. BOX 669, KEIMOES, 8860

Contact:



Me. F. J. Schwartz

+27 54 461 0162

+27 72 216 4356

eksboere@gigs.co.za



Me. LD Adams

054-4610162 063 056 7546

llewellynadams083@gmail

www.eksteenskuil.co.za







